



Salman Mirza Saeed isa

Fresh Graduate

My Contact

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☎ 38855520

Experties

- Financial modeling
- Due Diligence
- Financial Accounting
- Business valuation
- Portfolio management
- Risk analysis
- Insurance underwriting
- Insurance claims
- Client management
- Budgeting & forecasting

Skills

- Communication
- Time management
- Team work
- Responsibility
- Adaptability
- Critical thinking
- Problem solving
- Transparency
- Curiosity
- Work ethics
- Professionalism

Certificates

Feb 2024.- AmplifyME level 6
Diploma in trading and financial
market analysis.

About Me

A Versatile professional with diverse career spanning growth advisory, compliance, and family business management. As a current Growth Advisory Consultant i help businesses scale through strategic planning. Additionally, ensuring regulatory compliance and risk mitigation as a previous sanction screening analyst. contributing to the family's insurance business, allowed me to gain insights into operations and client management. Alongside enthusiasm for finance, investing equities & financial modeling.

Professional Experience

Grant thornton | Growth Advisory Consultant Traniee | Current

Key Responsibilities:

- Conducting feasibility studies for a variety of clients to evaluate the practicality of proposed projects.
- Provided tailored recommendations to help clients grow while fostering long term relationships with stakeholders.
- Conducted industry & client specific research to identify trends, challenges & growth opportunities.

BISB | Sanctions Screening Analyst | Dec 2024 – Feb 2025

Key Responsibilities:

- Daily Review, clearance & investigation of all potential sanction matches.
- Escalate potential sanction matches to senior colleagues.
- Analyzing transactions against sanctions list issued by OFAC, EU.

Bank ABC Islamic | Internship Trainee Aug 2024 – Sep 2024

Key responsibilities:

- Prepared a powerpoint presentation to be presented to the bank's shareholders.
- Assisted in validating client segments and aligning each client with their designated Relationship Manager.
- Created a document outlining changes in terminologies and definitions related to the adoption of FAS I, intended for use by the CFO and the auditor.
- Calculated the annual license fees for Bank ABC Islamic in compliance with the CBB rule book.

Family Business | Secretary May 2020 – Jul 2023

Key responsibilities:

- Assisted in managing day-to-day operations of the business, gaining exposure to various aspects within the industry.
- Assisted in claims processing, ensuring timely resolution and customer satisfaction.
- Collaborated with insurance carriers to negotiate terms, secure competitive rates, and ensure clients' needs were met.

Education Background

2020-2024 **Bangor University / BIBF**
BSc Accounting & Finance